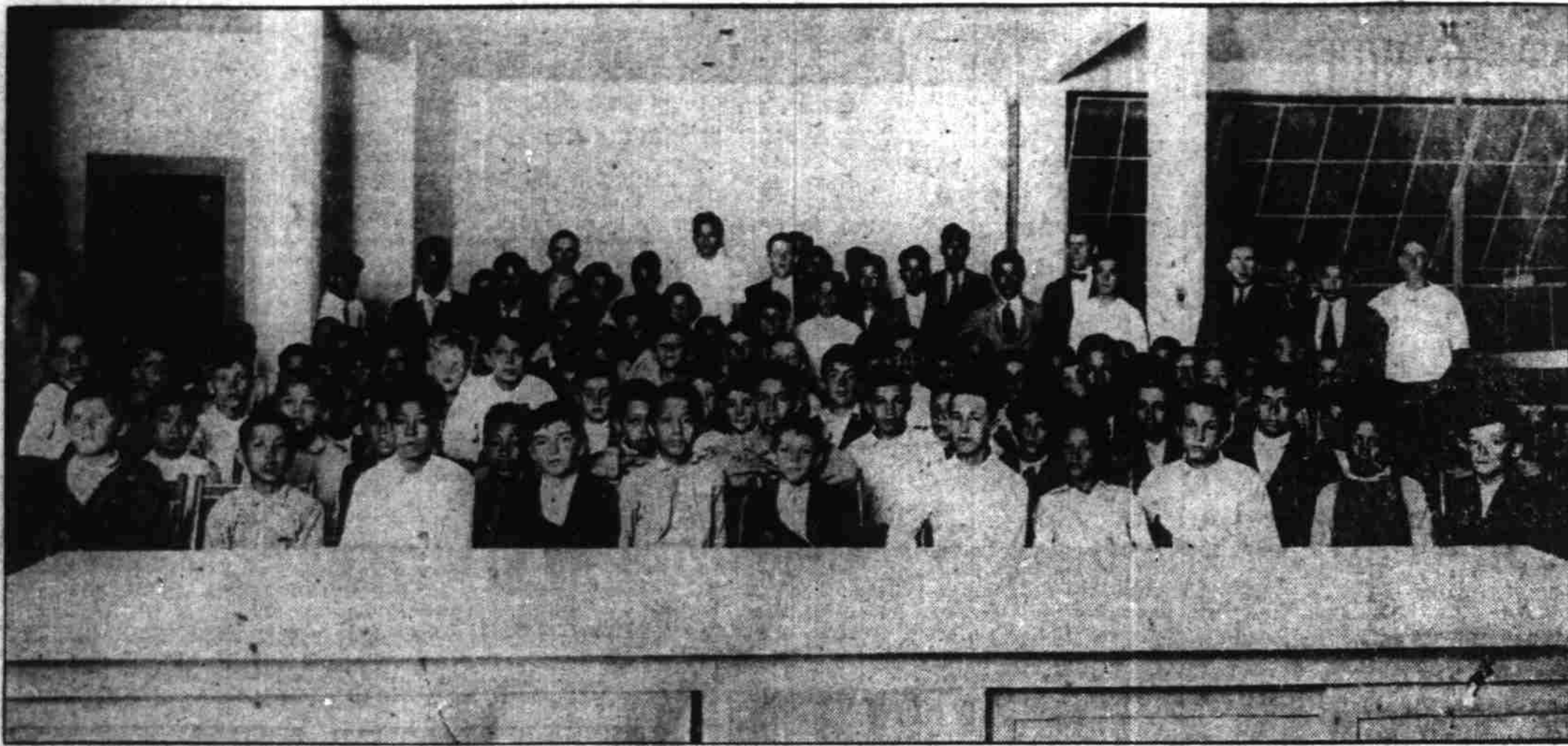


Star-Bulletin News-Merchants, Sellers and Delivery Boys Celebrate and Receive Awards For Best Records



Flashlight photograph taken last night of Star-Bulletin news selling force in the new Star-Bulletin building. "Newsies" gathered for awards of prizes.

Star-Bulletin news merchants, the sellers and the delivery boys, celebrated last evening.

It was the occasion of awarding the prizes offered by the Star-Bulletin management for the best record for delivery and subscription and the highest record for the sellers.

The affair was unique in many ways. One of the principal features was the appearance of the Star-Bulletin news girl as one of the prize winners. The cheers of the boys as Nellie Goo was announced as the leader in her class proved that there is no prejudice among the boys against the girls as news girls. Another feature of the affair was the getting together of the newsboys, carriers and members of the circulation staff in the big third floor assembly room of the new Star-Bulletin building. It was not exactly the christening party—that will come later—but an opportunity was given to show what great value the assembly place will be for the future activity of the boys working in co-operation with the office.

The prizes were well worth while and there has been some very lively rivalry among the boys in landing them.

It should be remembered that the record of the carriers was made during the worst period of stormy weather that the city has known for thirty years. The prizes for the carriers were awarded on the basis of a minimum number of "kicks" and a maximum number of new subscribers which the boys solicited. The program was such as to spur the boys on to give the best service possible and at the same time make a little more money for themselves by turning salesmen as well as delivery boys.

Newsboys and the news girl contested on a straight selling campaign. In order that the big boys should not have a monopoly, the sellers were divided into three classes. Roughly speaking, these classes represented the big boys, the medium boys and the little fellows.

Over a hundred took part in the contest, but as is natural in a campaign of this character, along at the end of the race the contest centered in about four or five of each class and for the last week they were hustling in great shape. Some of the boys had teams that worked for them. The little girl fought her battle practically alone, and the fact that she came out at the top shows her to be a quiet hustler, who works while some of her boy competitors may be playing marbles or taking time off swimming or at a moving picture show.

Prizes for the carrier boys were in gold coin. Fifteen dollars for the first, ten dollars for the second and five dollars for the third.

Rewards for the newsboys were different. Each of the first prize winners in each class was given a bicycle. Even the news girl chose a bicycle when given her choice of the bicycle or an outfit of clothes. The second prize was an outfit of clothing—suit, shoes, hat, neckties, underclothes, the whole business.

The awards were made under the direction of W. B. Taylor of the circulation department, he having kept the records, selected the wheels and taken the boys around to get them properly fitted. The presentation was made by the general manager, who told the boys some of the things that the Star-Bulletin hoped to do for the young workers, also what the young workers could do to make more money for themselves. The coin was given to the winner of coin, the bicycles to the winners in that class and then the boys receiving new suits went into a room and dressed up in their new clothes. Cheers were given for everybody. Then ice cream and cookies galore were served the boys, the little news girl and her two sisters. And then the boys and girls went home.

The Star-Bulletin plans always to keep the boys interested and enthusiastic. This helps the boy to make money and it improves the service for

the Star-Bulletin customers, readers and advertisers.

SELLERS' CONTEST.

CLASS A—16 ENTRIES.

Name of Winner	Papers Sold	Prize
Herman Frettes	7512	Niagara Bicycle
George Ke	7186	Complete Outfit of Clothes
Joseph Garcia	6512	Honorable Mention
Ah Chong	3990	Honorable Mention

CLASS B—37 ENTRIES.

Name of Winner	Papers Sold	Prize
Ah Youn Fat	6382	Niagara Bicycle
Louis Gomes	5922	Complete Outfit of Clothes
Geo. Walkole	5378	Honorable Mention
T. Moon	3690	Honorable Mention
Minora Sakata	2466	Honorable Mention

CLASS C—47 ENTRIES.

Name of Winner	Papers Sold	Prize
Nellie Goo	1649	Niagara Bicycle
Joe Souza	1584	Complete Outfit of Clothes
Joe Saffara	1212	Honorable Mention
John Tona	844	Honorable Mention
George Siders	484	Honorable Mention

CARRIERS' CONTEST.

The carriers' contest was as follows:

Began December 11, 1915; ended March 31, 1916. Record of every carrier kept. On April 1, 1916, the carrier having the best record was awarded as a prize \$15, the second best \$10, and \$5 to the third best, in addition to the regular weekly wages and bonuses. In addition to this \$1 was given each carrier for every four new subscriptions he brought in.

Rules of the Contest.

For every week without complaint or "kick" from any customer on route, 100 points were awarded. Every new subscription added, 500 points.

Deductions.

For each complaint up to two of non-delivery of paper during the week, twenty points were deducted. For each complaint over two in any week, 50 points. For each stopped paper on account of bad delivery service, 500 points. Failure to find sub first day, 200 points.

CARRIERS' CONTEST—RESULTS.

16 ENTRIES.

Name of Winner	Route No.	Prize
Edward Arndt	15	\$15 in gold
Ah Wun	5	10 in gold
Taminaga	3	5 in gold

COMPLETE RECORD OF CARRIERS

Carrier No. 1.—Ah Chong.

Merit Points—	Pts.
2 Subscriptions	1000
15 Weeks' Clear Record	1500
Total	2500
Demerit Points—	
1 Complaint	20
Net Record	2480

Carrier No. 2.—Geo. Lee.

Merit Points—	Pts.
2 Subscriptions	1000
11 Weeks' Clear Record	1100
Total	2100
Demerit Points—	
6 Complaints	120
Net Record	1980

Carrier No. 3.—Tominaga.

Merit Points—	Pts.
4 Subscriptions	2000
16 Weeks' Clear Record	1600
Total	3600
Demerit Points—	
None	
Net Record	3600

Carrier No. 4.—R. Kong.

Merit Points—	Pts.
7 Weeks' Clear Record	700
Demerit Points—	
7 Complaints	140
Net Record	560

Carrier No. 5.—Ah Wun.

Merit Points—	Pts.
10 Subscriptions	5000
12 Weeks' Clear Record	1200
Total	6200
Demerit Points—	
5 Complaints	100
1 Complaint	200
Net Record	5900

Carrier No. 6.—G. Langeheim.

Merit Points—	Pts.
1 Subscription	500
10 Weeks' Clear Record	1000
Total	1500
Demerit Points—	
9 Complaints	180
Net Record	1320

Carrier No. 7.—K. Masao.

Merit Points—	Pts.
3 Subscriptions	1500
9 Weeks' Clear Record	900
Total	2400
Demerit Points—	
11 Complaints	250
Net Record	2150

Carrier No. 8.—Ah Soon.

Merit Points—	Pts.
16 Weeks' Clear Record	1600
Demerit Points—	
None	
Net Record	1600

Carrier No. 9.—Ah Fan.

Merit Points—	Pts.
10 Weeks' Clear Record	1000
Demerit Points—	
8 Complaints	160
Net Record	840

Carrier No. 10.—R. Lam.

Merit Points—	Pts.
4 Subscriptions	2000
15 Weeks' Clear Record	1500
Total	3500
Demerit Points—	
2 Complaints	40
Net Record	3460

Carrier No. 11.—A. Yackman, P. Arndt.

Merit Points—	Pts.
1 Subscription	500
15 Weeks' Clear Record	1500
Total	2000
Demerit Points—	
2 Complaints	40
Net Record	1960

Carrier No. 12.—W. Swanzy.

Merit Points—	Pts.
4 Subscriptions	2000
5 Weeks' Clear Record	500
Total	2500
Demerit Points—	
6 Complaints	120
Net Record	2380

Carrier No. 13.—Phillip Zane.

Merit Points—	Pts.
1 Subscription	500
14 Weeks' Clear Record	1400
Total	1900
Demerit Points—	
2 Complaints	40
Net Record	1860

Carrier No. 14.—D. Schong.

Merit Points—	Pts.
1 Subscription	500
12 Weeks' Clear Record	1200
Total	1700
Demerit Points—	
4 Complaints	80
1 Sub. Lost	500
Net Record	1120

Carrier No. 15.—Ed. Arndt.

Merit Points—	Pts.
38 Subscriptions	14,000
7 Weeks' Clear Record	700
Total	14,700
Demerit Points—	
8 Complaints	160
Net Record	14,540

Carrier No. 16.—Wm. Bell.

Merit Points—	Pts.
2 Subscriptions	1000
12 Weeks' Clear Record	1200
Total	2200
Demerit Points—	
6 Complaints	120
1 Complaint	200
Net Record	1880

A total of 63 new subscriptions

was brought in by Carriers during period of contest, December 11, 1915, to March 31, 1916.

BARGAINS IN HABERDASHERY

Owing to the growth of its women's department the Canton Dry Goods Company is closing out its entire men's furnishing stock. Prices have been cut to a minimum to insure an early clearance and men who have clothing accessory requirements would do well to investigate the offerings of this up-to-date concern.

CADETS RETURN FROM CAMP; GIRLS WILL GO TO SAME SITE MONDAY

The Kamehameha cadet battalion under command of Capt. A. J. Booth returned to the school this morning after spending a week at Camp Pinkham, Kaala. The cadets worked out many interesting military problems while in camp, as each forenoon was given over to this kind of work.

In the line of recreation the cadets enjoyed themselves with fishing and swimming. Many big hauls were made, and many of the boys had big dinners during the week. President Webster and many of the faculty members went along with the battalion, and all report having had a good time. School work for the final term will begin next Tuesday morning. On Monday the girl students will go out to the same camping site and remain there five days.

"Soil, Irrigation and Fertilization" will be the subject of a lecture which Prof. Arthur L. Dean, president of the College of Hawaii, will deliver before the members of the Outdoor Circle at their meeting at 3 o'clock next Tuesday afternoon at the home of Mrs. F. J. Lowrey, Lunailo and Victoria streets.

EVANGELIST J.W. McCORD

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